



May 13, 2022

Company: Harmonic Drive Systems Inc.

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Notice Regarding Non-Consolidated Results of Orders Received and Net Sales for the Fourth Quarter of the Fiscal Year Ended March 31, 2022

Harmonic Drive Systems Inc. (the "Company") hereby announces its non-consolidated results of orders received and net sales for the fourth quarter (January 1, 2022, to March 31, 2022) of the fiscal year ended March 31, 2022.

1. Orders received

(Millions of yen)

Classification	Fourth Quarter			Fiscal year ended March 31, 2022	
Product segment	Amount	YoY Change (%)	Change from the previous quarter (%)	Amount	YoY Change (%)
Speed reducers	11,312 (2,463)	99.3 (73.3)	66.9	63,695 (12,934)	243.4 (202.4)
	. , ,		(78.6)		
Mechatronic products	1,760	113.0	76.8	8,457	189.1
1	(855)	(116.4)	(72.6)	(4,228)	(225.0)
Total	13,072	101.0	68.1	72,153	235.4
	(3,318)	(81.0)	(76.9)	(17,162)	(207.5)

Note: The figures in parentheses indicate export orders received.

2. Net sales

(Millions of yen)

Classification	Fourth Quarter			Fiscal year ended March 31, 2022	
Product segment	Amount	YoY Change (%)	Change from the previous quarter (%)	Amount	YoY Change (%)
Speed reducers	10,079	150.4	106.8	36,281	177.3
	(2,343)	(152.6)	(138.9)	(8,045)	(178.4)
Mechatronic products	1,447	127.5	128.5	4,838	127.3
	(624)	(142.2)	(142.2)	(2,017)	(139.2)
Total	11,527	147.1	109.1	41,120	169.5
	(2,968)	(150.3)	(139.6)	(10,063)	(168.9)

Note: The figures in parentheses indicate export net sales.

- 3. Overview of the fourth quarter of the fiscal year ended March 31, 2022
 - (1) Orders received in the fourth quarter totaled \\ \pm 13,072 \text{ million, up 1.0% year on year, but down 31.9% from the previous quarter.
 - (2) In terms of trends in orders received by application, although decreases were recorded in such fields as industrial robots, semiconductor manufacturing equipment, and oil drilling equipment compared to the same period last year, increases were seen in automotive applications, flat panel display manufacturing equipment, machine tools, and other fields. Compared to the previous quarter, orders received increased mainly for automotive applications, in contrast to decreases for industrial robots, semiconductor manufacturing equipment, flat panel display manufacturing equipment, gearboxes for motor manufacturers, and others.
 - (3) During the fourth quarter, orders totaling ¥594 million were canceled primarily due to some customers' circumstances, such as changes in production plans and product specifications. The above table for orders received shows the figures before deducting such cancellations, to properly reflect the results of the Company's order-taking activities and actual demand in the fourth quarter.
 - (4) Export orders received decreased both year on year and quarter on quarter. By region, orders received grew in North America, Taiwan, and South Korea but declined in China and Europe compared to the same period last year. Compared to the previous quarter, orders received fell in all regions except China.
 - (5) Net sales for the fourth quarter amounted to \\ \frac{\pm}{11,527}\ \text{million}, \text{ up 47.1\% year on year and 9.1\% quarter on quarter.

The figures in this document have not been audited by the Accounting Auditor and may differ from the official financial figures.