Performance Forecast for Fiscal Year Ending March 31, 2015

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Revised consolidated results forecast for fiscal year ending March 31, 2015

(millions of yen)

	Original forecasts (announced May 13)		Revised forecasts (announced Nov. 12)		Vs. original forecasts	
	Amount	Percent (%)	Amount	Percent (%)	Change	Rate (%)
Net sales	24,500	100.0	26,000	100.0	1,500	6.1
Operating income	6,400	26.1	7,350	28.3	950	14.8
Ordinary income	6,600	26.9	7,730	29.7	1,130	17.1
Net income	4,200	17.1	4,900	18.8	700	16.7

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Consolidated performance forecast for fiscal year ending March 31, 2015

(millions of yen)

	FY ended Mar. 31, 2014		Forecasts FY ending Mar. 31, 2015		Year-on-year change	
	Amount	Percent (%)	Amount	Percent (%)	Change	Rate (%)
Net sales	21,083	100.0	26,000	100.0	4,916	23.3
Operating income	4,668	22.1	7,350	28.3	2,681	57.5
Ordinary income	4,822	22.9	7,730	29.7	2,907	60.3
Net income	2,993	14.2	4,900	18.8	1,906	63.7
EPS（yen）*2	32.68		53.50		20.82	63.7
Capital investment *1	1,304		2,450		1,146	87.9
Depreciation costs	1,170		1,250		80	6.8
R&D costs	1,235		1,300		65	5.3

*1 Capital investment amounts are the amounts of tangible and intangible fixed assets acquired in the term.

*2 EPS calculated as if the October 1, 2014 share split (1:3) took place at the beginning of the previous fiscal year.

*3 Assumed exchange rate for FY ending Mar.31, 2015 forecasts 1US$ = ¥105.00 € = ¥139.00

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Forecasts of main group companies for fiscal year ending March 31, 2015

(millions of yen)

		Equity stake	Net sales		Net income	
			Amount	Year-on-year change (%)	Amount	Year-on-year change (%)
	Harmonic Drive Systems Inc.	—	23,000	23.8	4,250	52.2
*1 *4	HD Systems, Inc. (Harmonic Drive L.L.C) (U.S.A)	100% (51%)	3,300	3.6	*3 100	▲23.4
	Harmonic AD, Inc.	100%	2,100	11.2	90	63.9
*2 *4	Harmonic Drive AG (Germany)	36.8%	9,300	18.8	1,350	47.6

Percent change(%) indicates increase or decrease from same period of previous fiscal year.

*1 Exchange rates: Jan. – Dec., 2013 1US$ = 97.65 yen, Jan. – Dec., 2014 1US$ = 105.00 yen

*2 Exchange rates: Jan. – Dec., 2013 1€ = 129.68 yen, Jan. – Dec., 2014 1€ = 139.00 yen

*3 Net income of US subsidiaries (consolidated) is after excluding minority interests.

*4 For overseas subsidiaries and affiliates, the fiscal year ends December 31.

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Non-consolidated performance forecast for fiscal year ending March 31, 2015

(millions of yen)

	FY ended Mar. 31, 2014		Forecasts FY ending Mar. 31, 2015		Year-on-year change	
	Amount	Percent (%)	Amount	Percent (%)	Change	Rate (%)
Net sales	18,584	100.0	23,000	100.0	4,415	23.8
Operating income	4,180	22.5	6,300	27.4	2,119	50.7
Ordinary income	4,375	23.5	6,600	28.7	2,224	50.9
Net income	2,792	15.0	4,250	18.5	1,457	52.2
EPS（yen）*2	30.49		46.40		15.91	52.2
Capital investment *1	617		1,650		1,033	167.4
Depreciation costs	712		720		8	1.1
R&D costs	1,224		1,290		66	5.4

*1 Capital investment amounts are the amounts of tangible and intangible fixed assets acquired in the term.

*2 EPS calculated as if the October 1, 2014 share split (1:3) took place at the beginning of the previous fiscal year.

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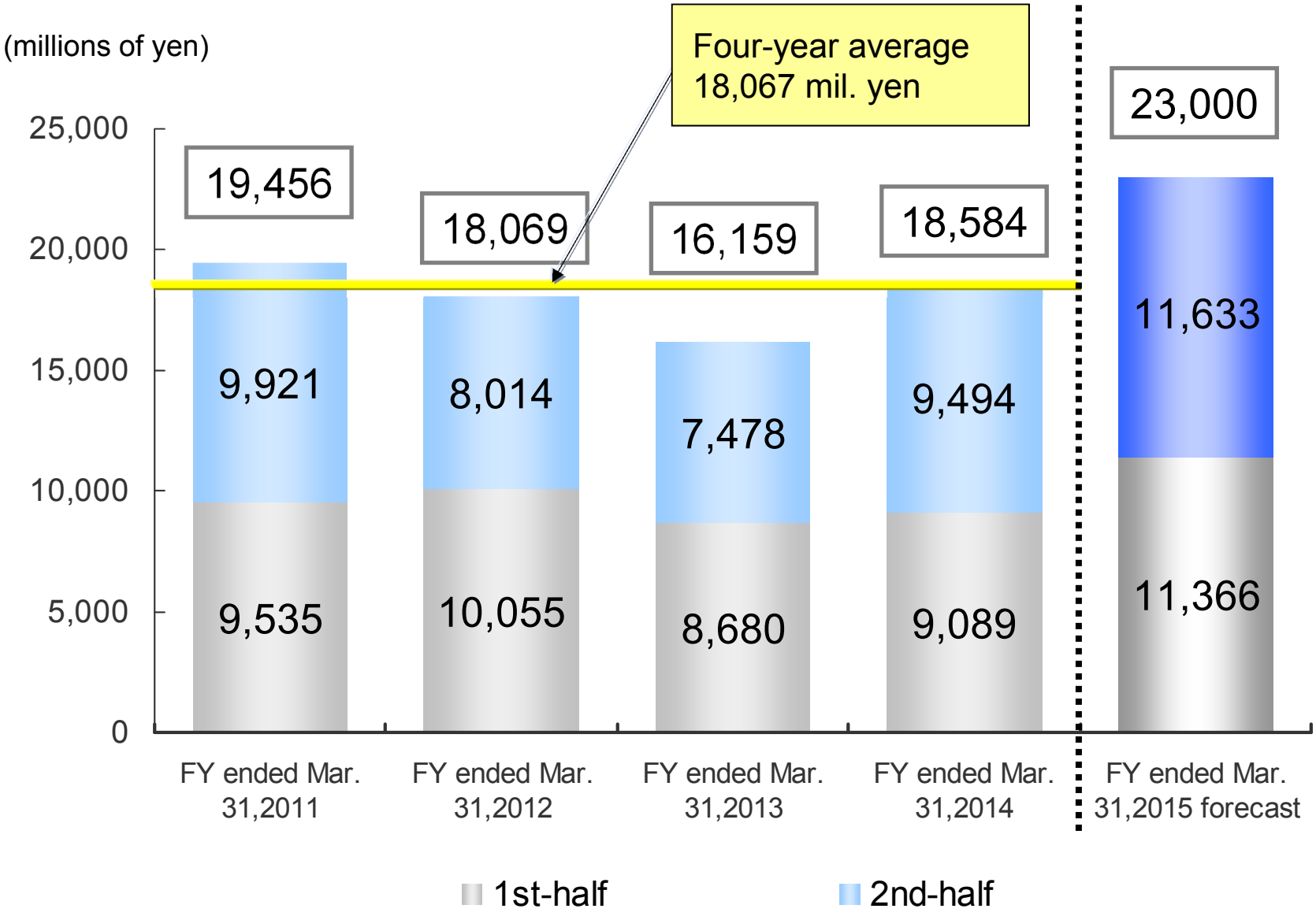
Sales trend line (non-consolidated)



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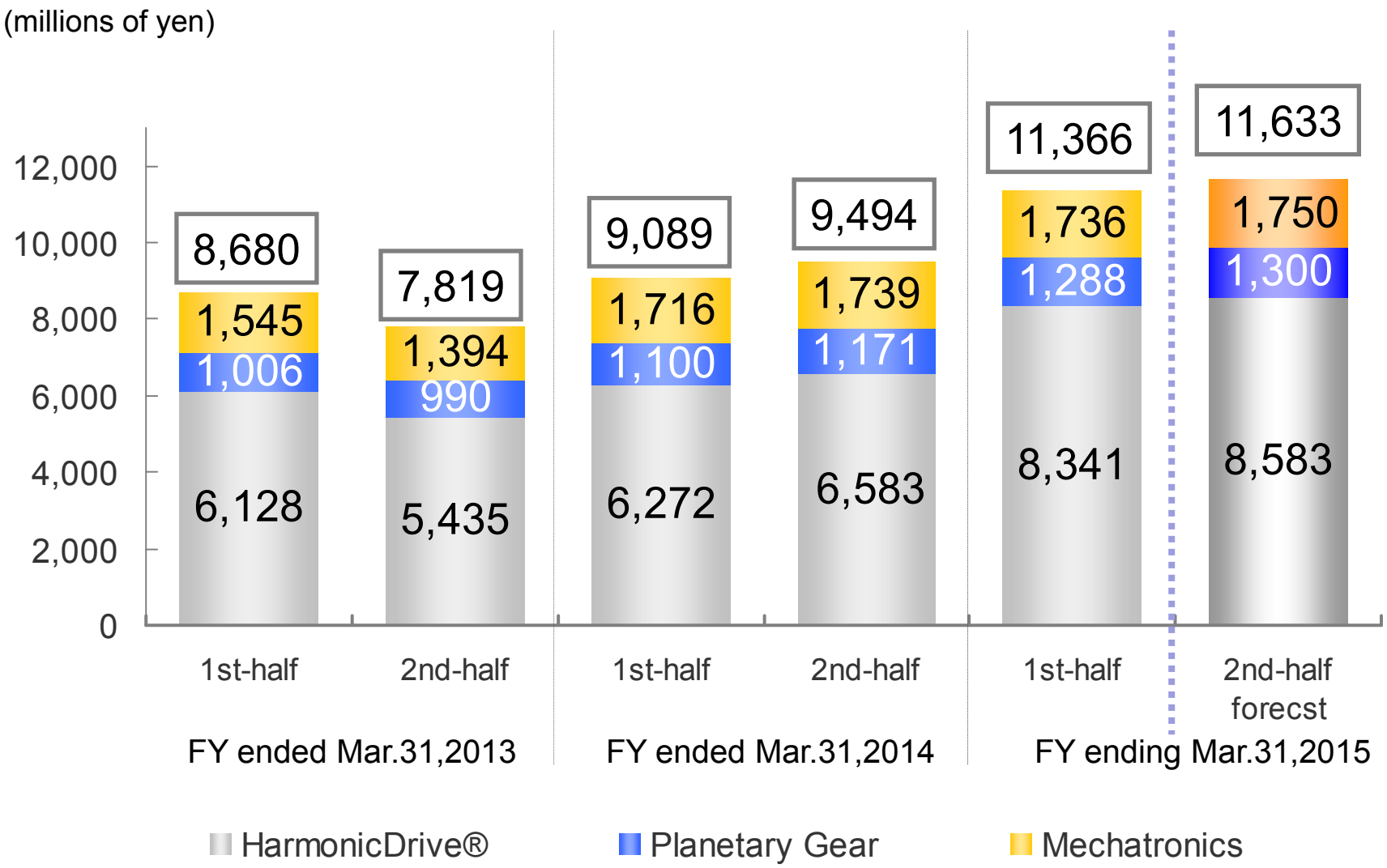
Sales trend line by product (non-consolidated)



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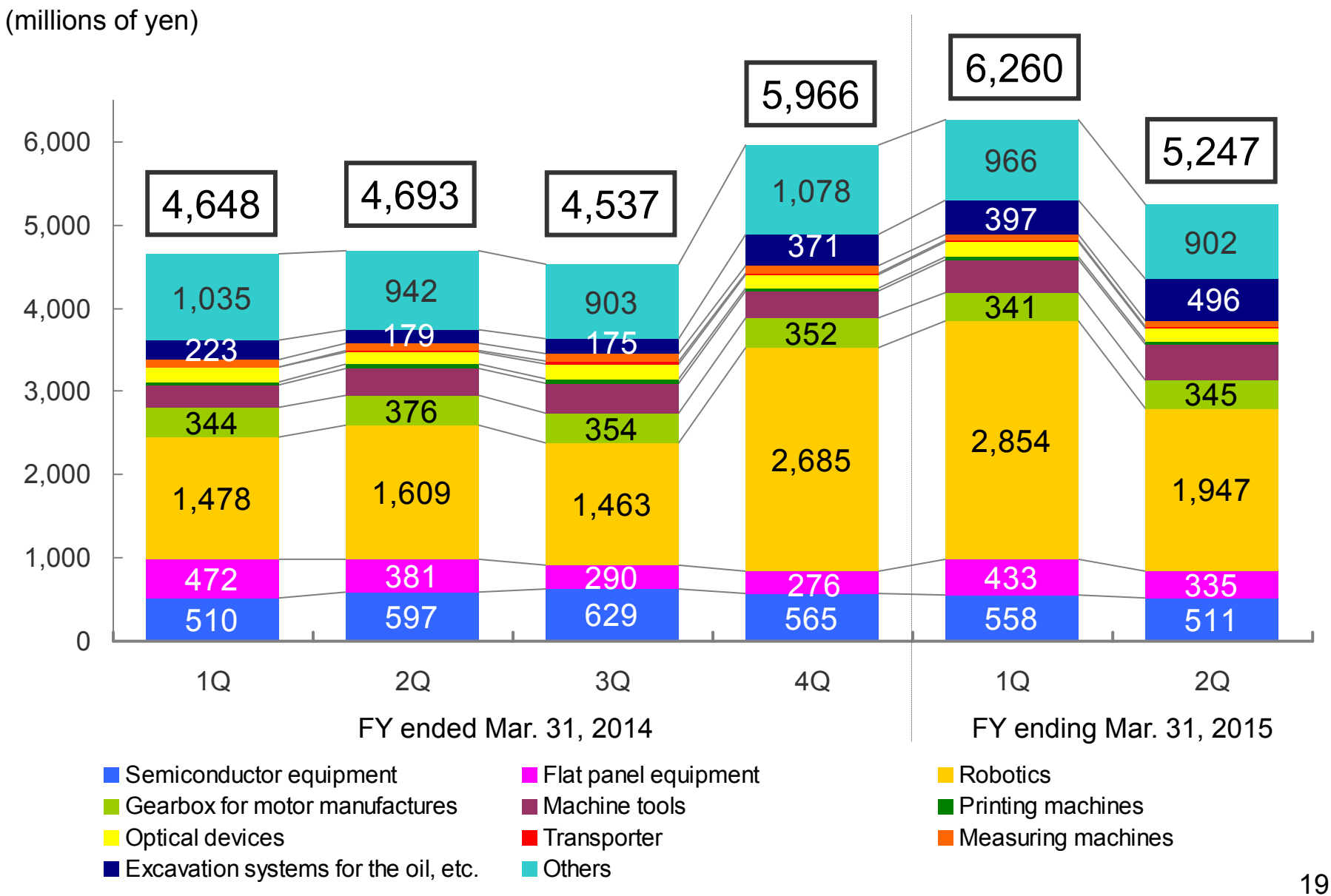
Non-consolidated bookings by application (quarterly)



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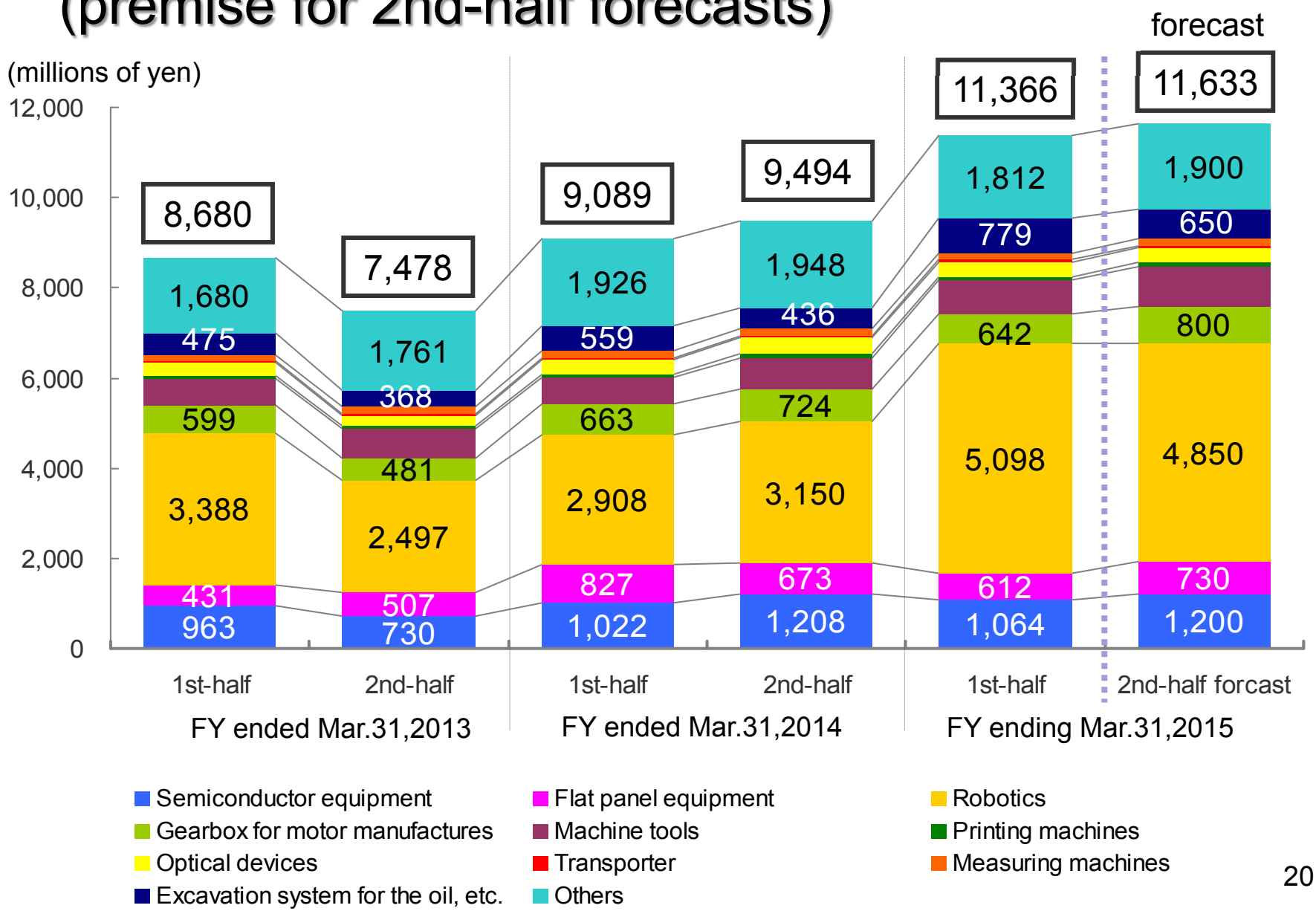
Non-consolidated net sales by application (premise for 2nd-half forecasts)



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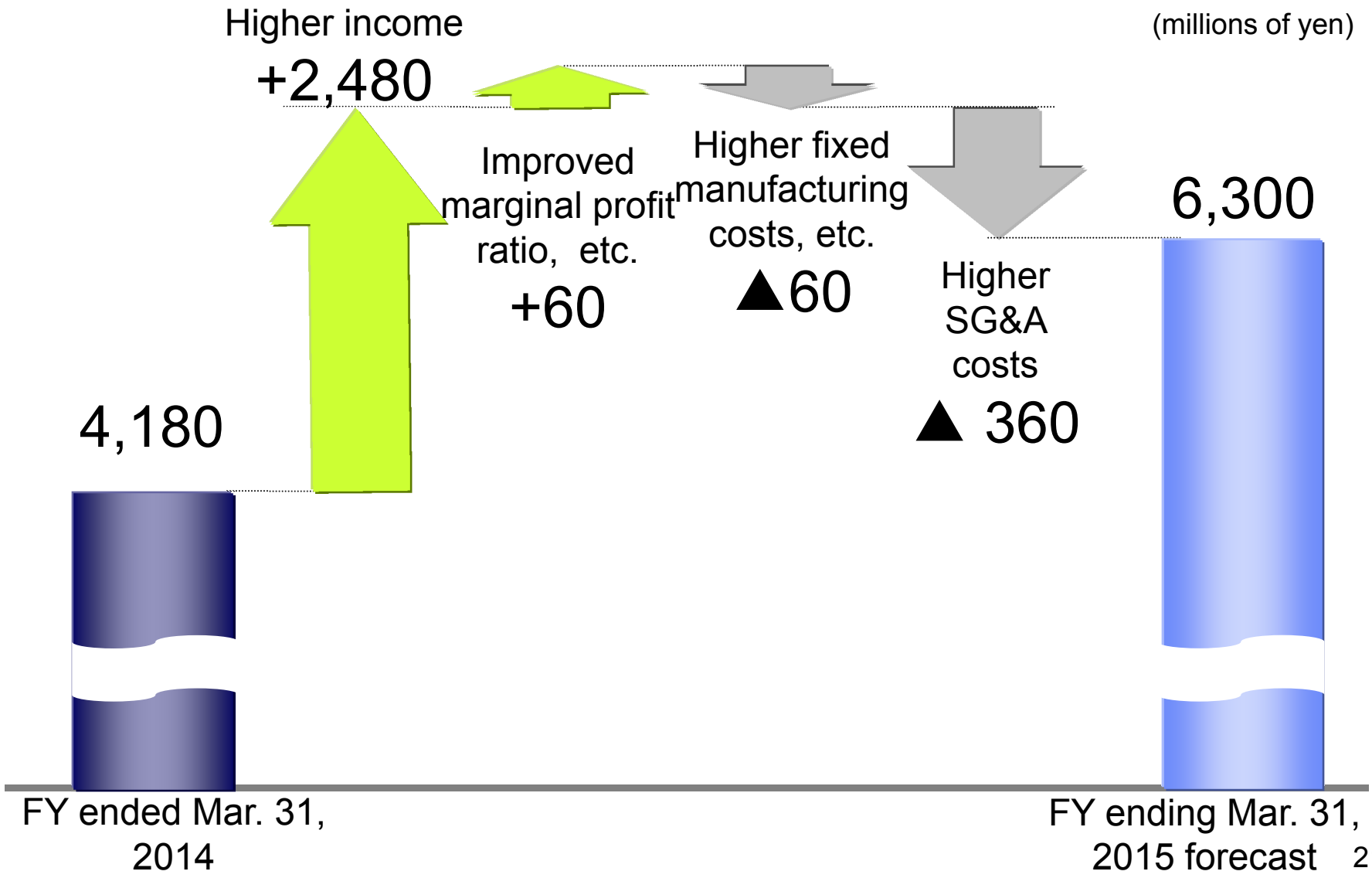
Factors in year-on-year change in non-consolidated operating income (fiscal year ending March 31, 2015 forecast)



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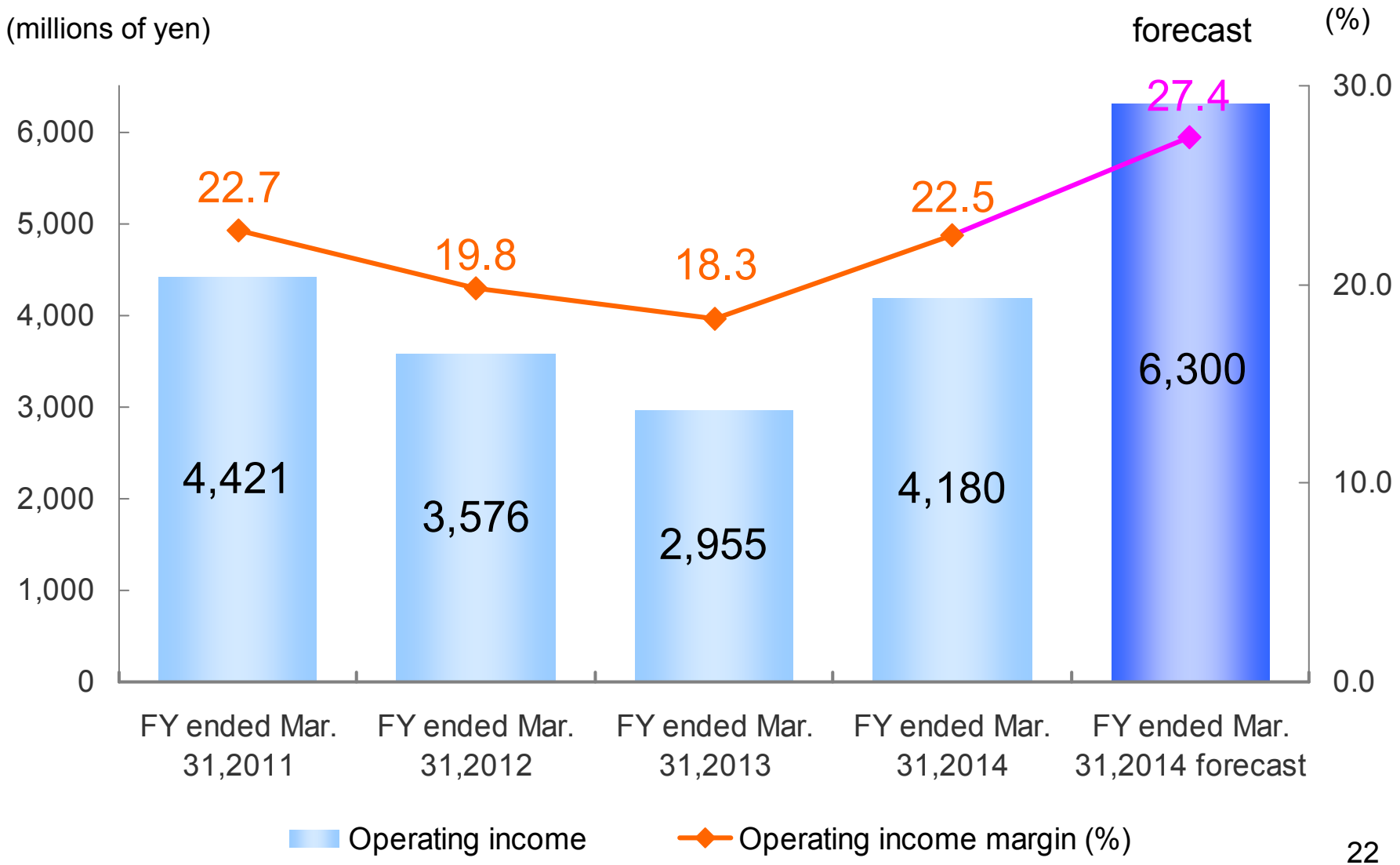
Trends in operating income (non-consolidated)



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