

# Revised consolidated results forecast for fiscal year ending March 31, 2016

(millions of yen)

	Original forecasts (announced May 12)		
	Amount	Percent (%)	
Net sales	29,000	100.0	
Operating income	7,800	26.9	
Ordinary income	8,400	29.0	
Net income	5,500	19.0	

Revised forecasts (announced Nov. 11)				
Amount	Percent (%)			
27,200	100.0			
7,100	26.1			
7,400	27.2			
4,700	17.3			

Vs. original forecasts				
Change	Rate (%)			
<b>▲</b> 1,800	<b>▲</b> 6.2			
<b>▲</b> 700	<b>▲</b> 9.0			
<b>▲</b> 1,000	<b>▲</b> 11.9			
▲800	<b>▲</b> 14.5			

### Consolidated performance forecast for fiscal year ending March 31, 2016

(millions of yen)

	FY ended Mar. 31, 2015		Forecasts FY ending Mar. 31, 2016		Year-on-year change	
	Amount	Percent (%)	Amount	Percent (%)	Change	Rate (%)
Net sales	25,951	100.0	27,200	100.0	1,248	4.8
Operating income	7,066	27.2	7,100	26.1	33	0.5
Ordinary income	7,525	29.0	7,400	27.2	<b>▲</b> 125	<b>▲</b> 1.7
Net income	4,833	18.6	4,700	17.3	▲133	<b>▲</b> 2.8
EPS (yen)*2	52.77		51.31		<b>▲</b> 1.46	<b>▲</b> 2.8
Capital *1 investment	2,475		5,000		2,524	102.0
Depreciation costs	1,305		1,650		344	26.4
R&D costs	1,309		1,450		140	10.7

<sup>\*1</sup> Capital investment amounts are the amounts of tangible and intangible fixed assets acquired in the term.

<sup>\*2</sup> EPS calculated as if the October 1, 2014 share split (1:3) took place at the beginning of the previous fiscal year.

<sup>\*3</sup> Assumed exchange rate for FY ending Mar.31, 2016 forecasts 1US\$ = ¥120.00 € = ¥134.00

# Forecasts of main group companies for fiscal year ending March 31, 2016

(millions of yen)

		Equity	Net sales		Net income	
		stake	Amount	Year-on-year change (%)	Amount	Year-on-year change (%)
	Harmonic Drive Systems Inc.	_	23,000	▲0.1	4,100	0.9
*1 *4	HD Systems, Inc. (Harmonic Drive L.L.C) (U.S.A)	100% (51%)	4,800	40.5	*3 270	110.3
	Harmonic AD, Inc.	100%	2,250	7.0	150	54.1
*2 *4	Harmonic Drive AG (Germany)	36.8%	10,400	3.7	850	<b>▲</b> 40.9

Percent change(%) indicates increase or decrease from same period of previous fiscal year.

- \*1 Exchange rates: Jan. Dec., 2014 1US\$ = 105.85 yen, Jan. Dec., 2015 forecast 1US\$ = 120.00 yen
- \*2 Exchange rates: Jan. Dec., 2014 1€ = 140.42 yen, Jan. Dec., 2015 forecast 1€ = 134.00 yen
- \*3 Net income of US subsidiaries (consolidated) is after excluding minority interests.
- \*4 For overseas subsidiaries and affiliates, the fiscal year ends December 31.

Non-consolidated performance forecast for fiscal year ending March 31, 2016

(millions of yen)

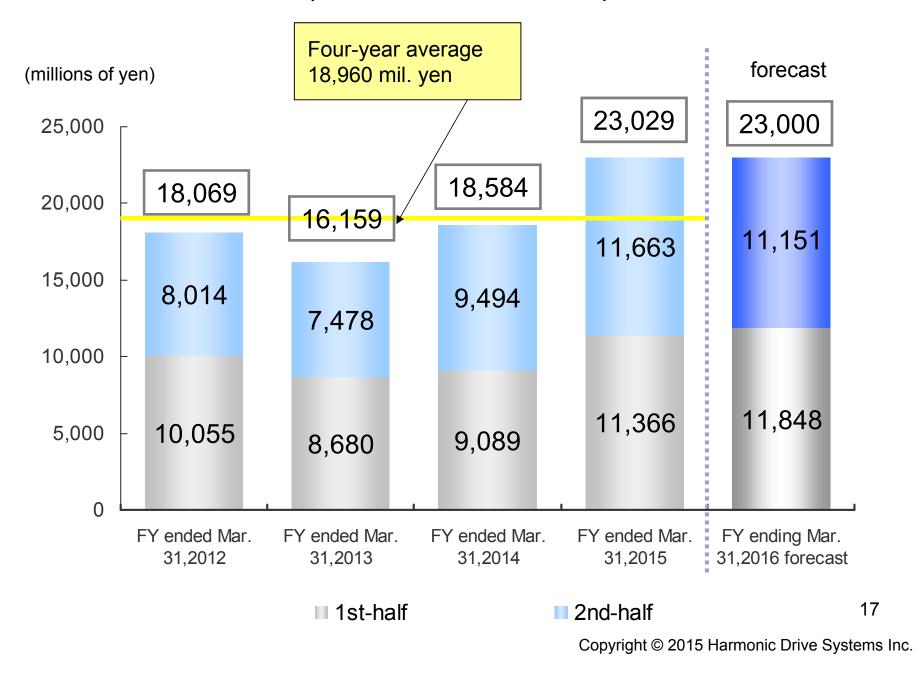
	FY ended Mar. 31, 2015		Forecasts FY ending Mar. 31, 2016		Year-on-year change	
	Amount	Percent (%)	Amount	Percent (%)	Change	Rate (%)
Net sales	23,029	100.0	23,000	100.0	▲29	▲0.1
Operating income	5,975	25.9	5,300	23.0	<b>▲</b> 675	<b>▲</b> 11.3
Ordinary income	6,340	27.5	6,000	26.1	<b>▲</b> 340	<b>▲</b> 5.4
Net income	4,063	17.6	4,100	17.8	36	0.9
EPS (yen) *2	44.37		44.76		0.39	0.9
Capital *1 investment	1,456		4,200		2,743	188.4
Depreciation costs	756		1,000		243	32.1
R&D costs	1,296		1,430		133	10.3

<sup>\*1</sup> Capital investment amounts are the amounts of tangible and intangible fixed assets acquired in the term.

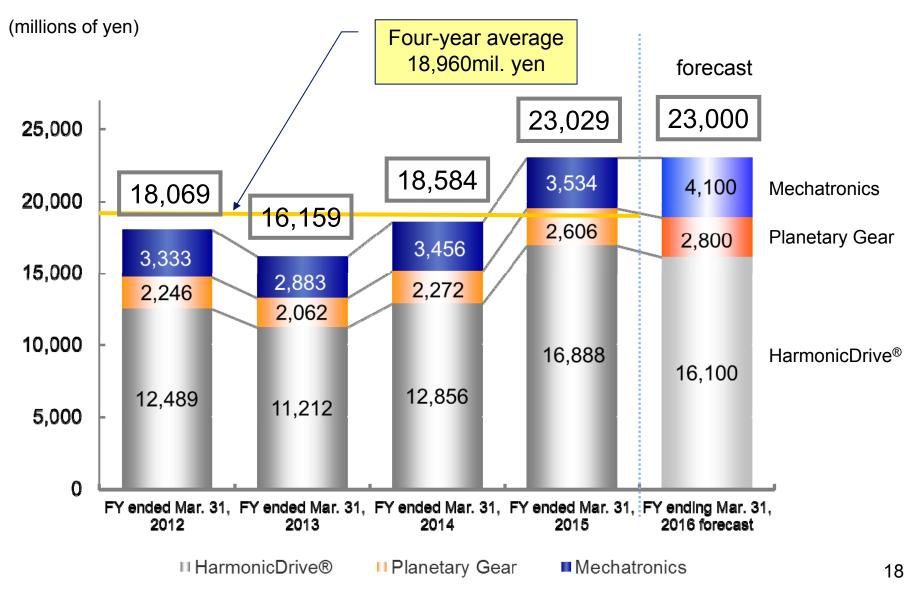
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<sup>\*2</sup> EPS calculated as if the October 1, 2014 share split (1:3) took place at the beginning of the previous fiscal year.

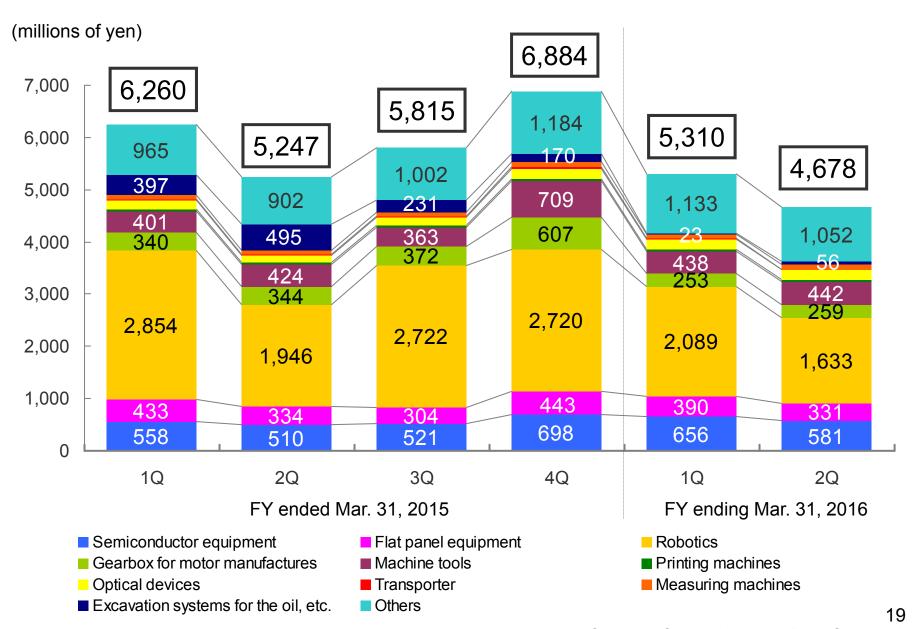
#### Sales trend line (non-consolidated)



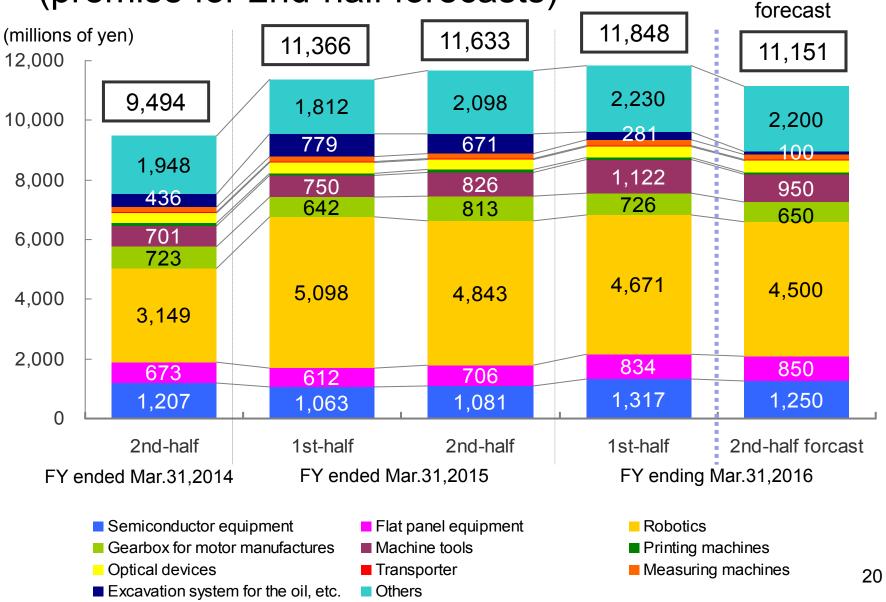
#### Sales trend line by product (non-consolidated)



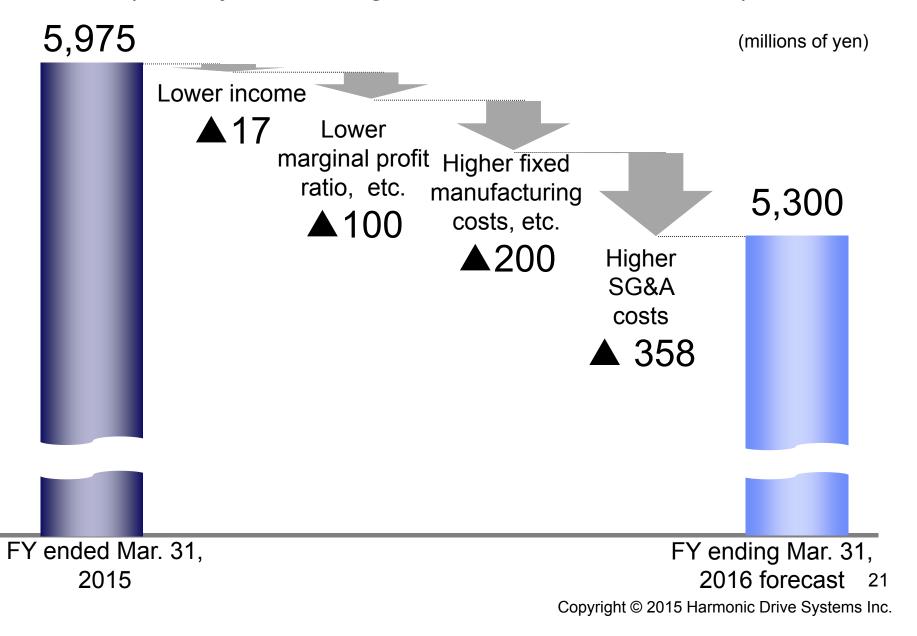
### Non-consolidated bookings by application (quarterly)



Non-consolidated net sales by application (premise for 2nd-half forecasts)



Factors in year-on-year change in non-consolidated operating income (fiscal year ending March 31, 2016 forecast)



#### Trends in operating income (non-consolidated)

