Performance Summary for FY 2018/3

Consolidated results for FY 2018/3 (versus original forecasts)

Forecast FY2018/3 (actual) Vs. original forecasts (announced Nov 9, 2017) Percent (%) Percent (%) Rate (%) Change Amount Amount 54,339 53,000 100.0 1,339 100.0 2.5 13,000 12,598 24.5 23.2 ▲3.1 **4**01 12,228 12,800 24.2 22.5 ▲571 **▲**4.5 14.7 8,059 14.8 7,800 3.3 259

86.9

Net income refers to net income attributable to owners of parent.

85.16

Net sales

Operating

income

Ordinary

income

Net

income

EPS (yen)

1.74

2.0

(millions of yen)

Consolidated results for FY 2018/3 (year-on-year change)

(millions of yen) FY2018/3 FY2017/3 Year-on-year change Percent (%) Percent (%) Amount Amount Change Rate (%) 30,069 54,339 100.0 24,270 100.0 80.7 Net sales Operating 4,784 7,813 12,598 23.2 61.2 26.0 income Ordinary 7,958 12,228 4,269 22.5 53.6 26.5 income Net ▲11,672 19,732 65.6 8,059 14.8 ▲59.2 income 215.42 86.90 ▲128.52 ▲59.7 EPS (yen) Capital 4,180 91.3 4,576 8,757 investment Depreciation 4,077 1,774 5,852 229.8 costs R&D 2,114 731 1,383 52.9 costs

Net income refers to net income attributable to owners of parent.

Depreciation costs include depreciation cost of tangible assets and amortization cost of intangible assets and goodwill.

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Performance of main group companies in FY2018/3

		Equity	Equity Net sales		Net income	
		stake	Amount	Year-on-year change (%)	Amount	Year-on-year change (%)
	Harmonic Drive Systems Inc.	—	38,982	45.7	7,788	49.6
*2 *5	HD Systems, Inc. (Harmonic Drive L.L.C.) (U.S.A)	100% (51%)	5,509	20.4	241	▲0.4
	Harmonic AD, Inc.	100%	2,781	17.0	245	72.8
*3	Harmonic Drive Systems (Shanghai) Co., Ltd.	100%	4,644	105.7	281	—
*4 *6	Harmonic Drive AG (Germany)	74.7%	13,623	19.3	2,044	84.4

*1 For overseas subsidiaries, the fiscal year ends December 31.

*2 Exchange rates: FY16/12 1USD = 108.84yen, FY17/12 1USD = 112.19yen

*3 Exchange rates: FY16/12 1CNY = 16.37yen, FY17/12 1CNY = 16.63yen

*4 Exchange rates: FY16/12 1EUR = 120.33yen, FY17/12 1EUR = 126.67yen

*5 Net income of US subsidiaries (consolidated) is after excluding non-controlling interests.

*6. Net income of German subsidiaries (consolidated) is before excluding non-controlling interests .

(millions of yen)

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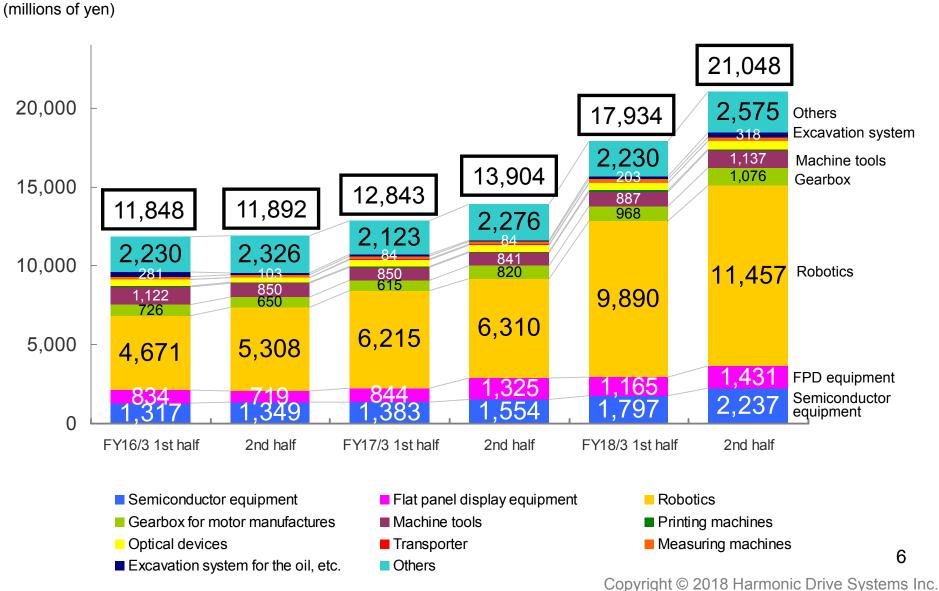
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Non-consolidated results for FY2018/3 (year-on-year change)

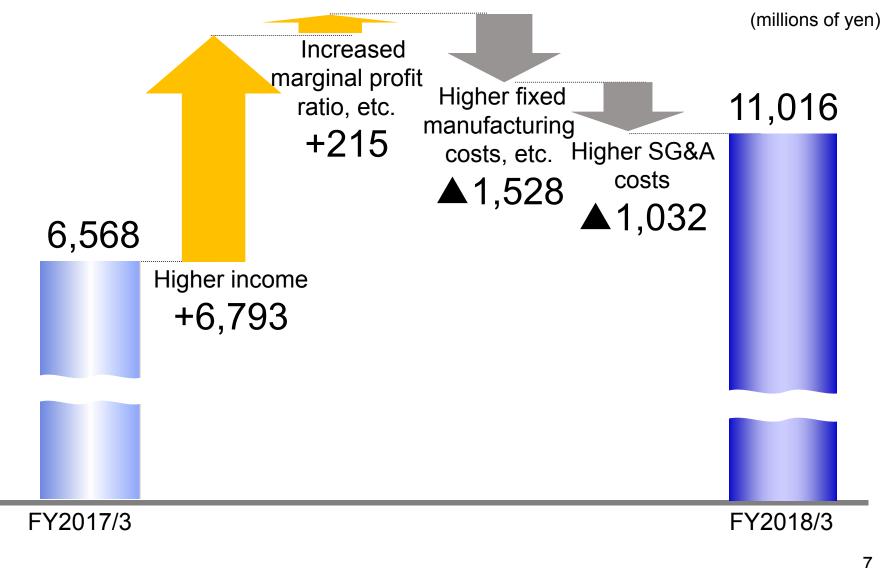
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	FY2017/3		FY2018/3		Year-on-year change		
	Amount	Percent (%)	Amount	Percent (%)	Change	Rate (%)	
Net sales	26,747	100.0	38,982	100.0	12,234	45.7	
Operating income	6,568	24.6	11,016	28.3	4,448	67.7	
Ordinary income	7,233	27.0	11,044	28.3	3,811	52.7	
Net income	5,206	19.5	7,788	20.0	2,581	49.6	
EPS (yen)	56.85	—	83.97	—	27.13	47.7	
Capital investment	3,453	—	6,523	—	3,069	88.9	
Depreciation costs	1,181	—	1,634	—	452	38.3	
R&D costs	1,355	—	1,368	—	13	1.0	

(millions of ven)

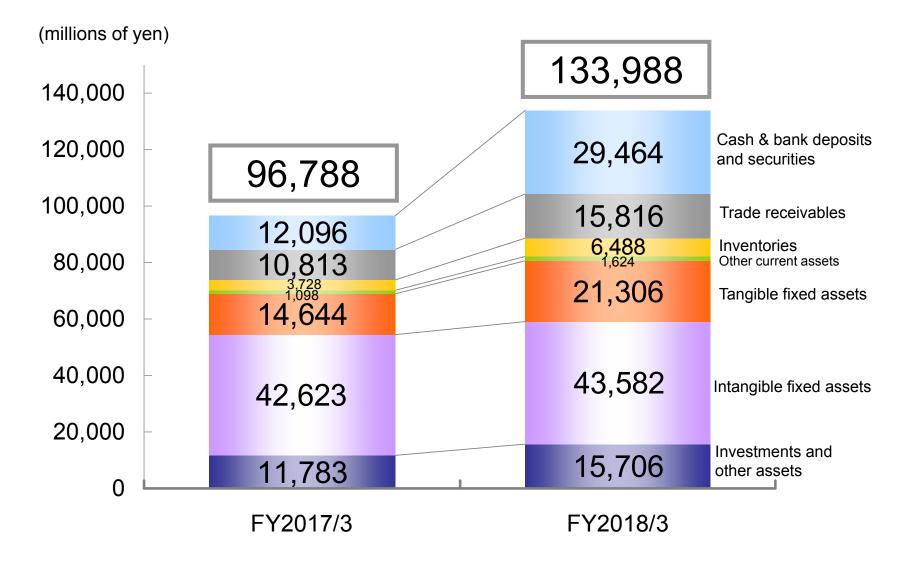
Net sales by application (non-consolidated)



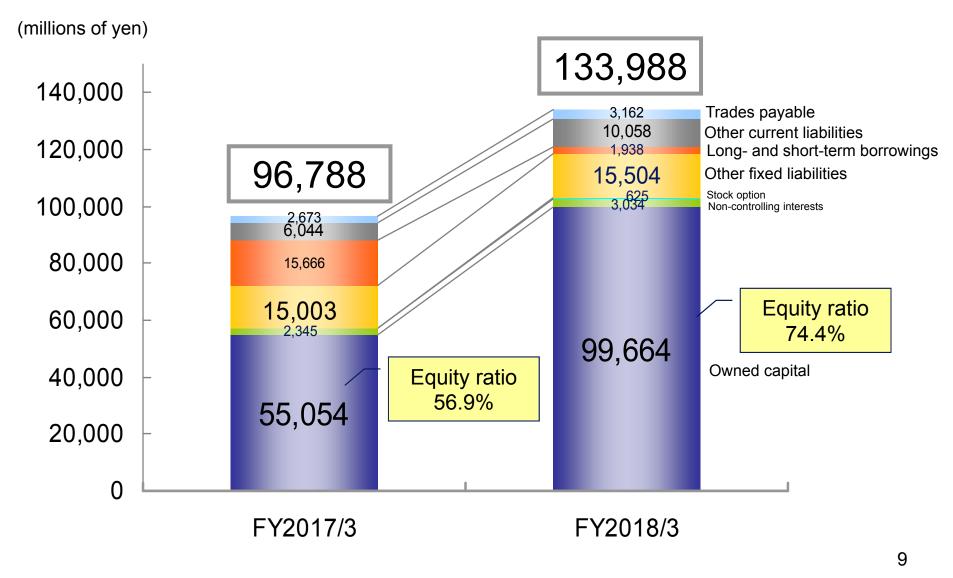
Factors in year-on-year change in non-consolidated operating income (FY2018/3)



Status of consolidated assets



Status of consolidated liabilities and net assets



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Status of consolidated cash flows

(millions of yen)	FY2017/3	FY2018/3
Cash flow from operating activities	7,225	9,233
Cash flow from investing activities	▲32,522	▲8,171
Cash flow from financing activities	24,648	17,493
Effect of exchange rate changes on cash and cash equivalents	▲ 121	95
Net increase (decrease) in cash and cash equivalents	▲770	18,651
Cash and cash equivalents at end of year	9,668	28,320

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