



Performance Forecasts for FY 2020/3

Consolidated performance forecasts for FY 2020/3

(millions of yen)

	FY2019/3		FY2020/3 forecasts		Year-on-year change	
	Amount	Percent (%)	Amount	Percent (%)	Change	Rate (%)
Net sales	67,809	100.0	42,000	100.0	▲25,809	▲38.1
Operating income	16,903	24.9	1,000	2.4	▲15,903	▲94.1
Ordinary income	17,464	25.8	1,000	2.4	▲16,464	▲94.3
Net income	11,601	17.1	50	0.1	▲11,551	▲99.6
EPS (yen)	120.52	—	0.52	—	▲120.00	▲99.6
Capital investment	23,876	—	9,500	—	▲14,376	▲60.2
Depreciation costs	6,247	—	7,900	—	1,652	26.5
R&D costs	2,476	—	2,450	—	▲26	▲1.1

Assumed exchange rate for FY20/3 forecasts 1USD = ¥110.00 1EUR = ¥125.00 1CNY=¥16.00

Net income refers to net income attributable to owners of parent.

Depreciation costs include depreciation cost of tangible assets and amortization cost of intangible assets and goodwill.

FY 2020/3 forecasts for main group firms

(millions of yen)

	Equity stake	Net sales		Net income	
		Amount	Year-on-year change (%)	Amount	Year-on-year change (%)
	—	22,000	▲55.3	100	▲99.0
※2 ※5	100% (51%)	6,700	▲2.3	400	▲19.1
	100%	2,000	▲40.7	20	▲94.5
※3	100%	4,400	8.7	190	▲2.5
※4 ※6	74.7%	15,500	▲2.8	2,100	▲9.9

*1 For overseas subsidiaries, the fiscal year ends December 31.

*2 Exchange rates: FY18/12 1USD = 110.43yen, FY19/12 (forecast) 1USD = 110.00yen

*3 Exchange rates: FY18/12 1CNY = 16.72yen, FY19/12 (forecast) 1CNY = 16.00yen

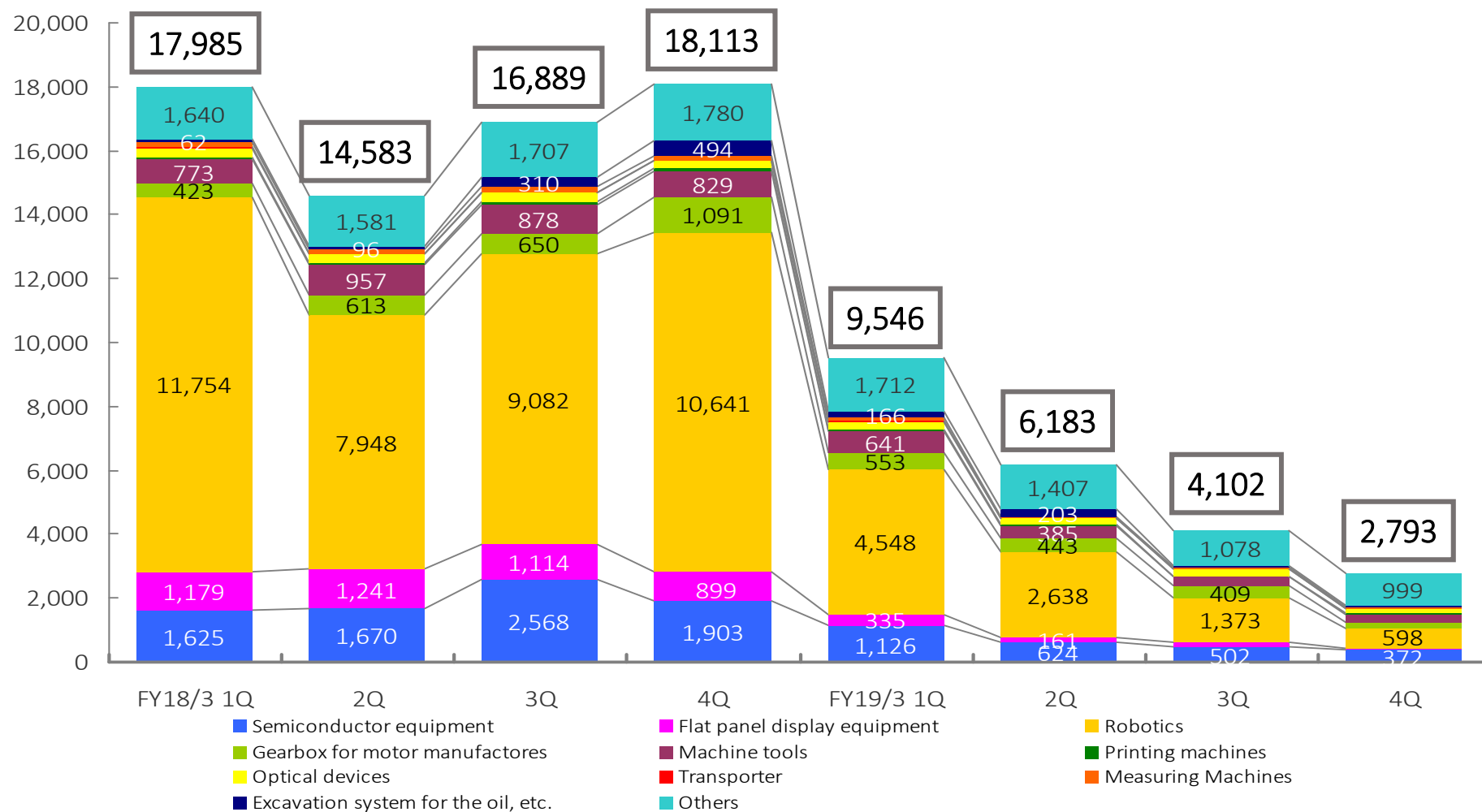
*4 Exchange rates: FY18/12 1EUR = 130.42yen, FY19/12 (forecast) 1EUR = 125.00yen

*5 Net income of US subsidiaries (consolidated) is after excluding non-controlling interests.

*6. Net income of German subsidiaries (consolidated) is before excluding non-controlling interests.

Non-consolidated bookings by application (quarterly)

(millions of yen)



Non-consolidated performance forecasts for FY 2020/3

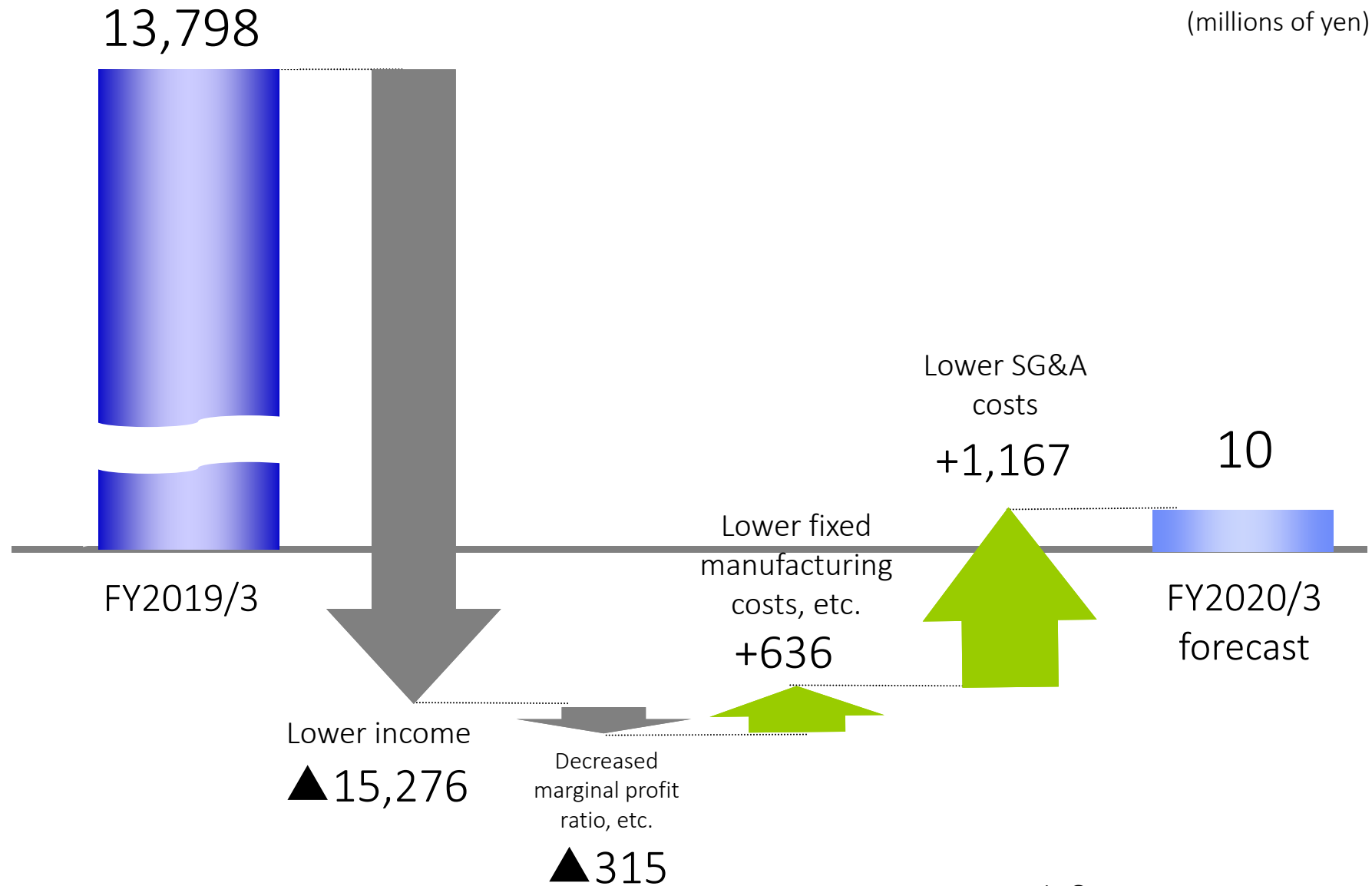
(millions of yen)

	FY2019/3		FY2020/3 forecasts		Year-on-year change	
	Amount	Percent (%)	Amount	Percent (%)	Change	Rate (%)
Net sales	49,249	100.0	22,000	100.0	▲27,249	▲55.3
Operating income	13,798	28.0	10	0.0	▲13,788	▲99.9
Ordinary income	14,213	28.9	150	0.7	▲14,063	▲98.9
Net income	10,413	21.1	100	0.5	▲10,313	▲99.0
EPS (yen)	108.18	—	1.04	—	▲107.18	▲99.0
Capital investment	15,945	—	4,700	—	▲11,245	▲70.5
Depreciation costs	2,458	—	3,860	—	1,401	57.0
R&D costs	1,629	—	1,800	—	170	10.5

Assumed exchange rate for FY20/3 forecasts 1USD = ¥110.00 1EUR = ¥125.00 1CNY = ¥16.00

Depreciation costs include depreciation cost of tangible assets and amortization cost of intangible assets.

Factors in year-on-year change in non-consolidated operating income (FY 2020/3 forecast)



Sales trend line (non-consolidated)

